

```
##ジョイントセグメンテーションモデル2##
```

```
##データセット
```

```
#顧客数
```

```
Y<- read.table("C:/Documents and Settings/Administrator/顧客数.csv", header=TRUE, sep=",")
```

```
#購買金額
```

```
Y2<- read.table("C:/Documents and Settings/Administrator/購買金額.csv", header=TRUE, sep=",")
```

```
#複数店舗顧客数データ
```

```
XX<- read.table("C:/Documents and Settings/Administrator/複数店舗.csv", header=F, sep=",")
```

```
#渋谷data
```

```
Yr1=Y[, 13:20]
```

```
Yr1=cbind(Yr1[, 1:2], Yr1[, 5:6])
```

```
Yd1=Y[, 6:12]
```

```
#変数添え字の数
```

```
G=length(row.names(Yr1)) #エリア数
```

```
D=length(names(Yr1)) #デモグラフィック分類数
```

```
I=length(names(Yd)) #商品分類数
```

```
C=length(names(XX)) #複数店舗顧客数データ変数の数
```

```
X=matrix(0, G, C)
```

```
for(g in 1:G){
```

```
  for(d in 1:C){
```

```
    X[g, d]=XX[g, d]
```

```
  }
```

```
}
```

```
X=X*10/matrix(apply(X, 1, sum), G, C)
```

```
##ジョイント・セグメンテーション・モデルの推定
```

```
o11 <- function(x){
```

```
  bd1 <- x[[1]]
```

```
  bs1 <- x[[2]]
```

```
  bd2 <- x[[3]]
```

```
  bs2 <- x[[4]]
```

```
  br <- x[[5]]
```

```
  r <- x[[6]]
```

```
  lr <- matrix(0, G, b1)
```

```
  lh <- matrix(0, G, b1)
```

```
  ld <- matrix(0, G, b2)
```

```
  zz1 <- matrix(0, G, b1)
```

```
  zz2 <- matrix(0, G, b2)
```

```
  zz <- matrix(0, G, b1*b2)
```

```
  z0 <- matrix(0, G, b1*b2)
```

```
#第1軸尤度f(x)
```

```
for(k in 1:b1){
```

```
  lr[, k]=apply(matrix(1/sqrt(2*pi*bs1[k, ]), G, D, byrow=T)*exp(((Yr1-matrix(bd1[k, ], G, D, byrow=T)  
)^2)*matrix((-1/(2*bs1[k, ]), G, D, byrow=T)), 1, prod)
```

```

}

for(k in 1:b1) {
  lh[,k] <- matrix(factorial(apply(X, 1, sum)), G, 1) * matrix(apply((matrix(br[k,], G, C, byrow
= T)^X)/factorial(X), 1, prod), G, 1)
}

#第2軸尤度f(y)
for(j in 1:b2) {

  ld[,j]=apply(matrix(1/sqrt(2*pi*bs2[j,]), G, 1, byrow=T)*exp(((Yd1-matrix(bd2[j,], G, 1, byrow=T
))^2)*matrix((-1/(2*bs2[j,])), G, 1, byrow=T)), 1, prod)
}

#尤度計算
for(i in 1:b1) {
  for(j in 1:b2) {
    k<-(i-1)*b2+j
    z0[,k]<-r[i, j] * lh[, i] * lr[, i] * ld[, j] #対数尤度lrは尤度に変換している
  }
}
#全体の尤度計算
LLo<-sum(log(apply(z0, 1, sum)))
#LLoは全体尤度L(x, y)
return(LLo)
}

calz <-function(x) {
  bd1 <- x[[1]]
  bs1 <- x[[2]]
  bd2 <- x[[3]]
  bs2 <- x[[4]]
  br <- x[[5]]
  r <- x[[6]]

  lr <- matrix(0, G, b1)
  lh <- matrix(0, G, b1)
  ld <- matrix(0, G, b2)
  zz1 <- matrix(0, G, b1)
  zz2 <- matrix(0, G, b2)
  zz <- matrix(0, G, b1*b2)
  z0 <- matrix(0, G, b1*b2)

  #第1軸尤度f(x)
  for(k in 1:b1) {

    lr[,k]=apply(matrix(1/sqrt(2*pi*bs1[k,]), G, D, byrow=T)*exp(((Yr1-matrix(bd1[k,], G, D, byrow=T
))^2)*matrix((-1/(2*bs1[k,])), G, D, byrow=T)), 1, prod)
  }

  for(k in 1:b1) {
    lh[,k] <- matrix(factorial(apply(X, 1, sum)), G, 1) * matrix(apply((matrix(br[k,], G, C, byrow

```

```

= T)^X)/factorial(X), 1, prod), G, 1)
}

#第2軸尤度f(y)
for(j in 1:b2) {

  ld[, j]=apply(matrix(1/sqrt(2*pi*bs2[j, ]), G, l, byrow=T)*exp(((Yd1-matrix(bd2[j, ], G, l, byrow=T
))^2)*matrix((-1/(2*bs2[j, ])), G, l, byrow=T)), 1, prod)
}

#尤度計算
for(i in 1:b1) {
  for(j in 1:b2) {
    k<-(i-1)*b2+j
    z0[, k]<-r[i, j] * lh[, i] * lr[, i] * ld[, j] #対数尤度lrは尤度に変換している
  }
}
#z1はφ(jkg)
z1 <- z0/matrix(apply(z0, 1, sum), G, b1*b2) #z1:zの期待値計算
return(z1)
}

likelihood = function(X, zr, fYr, br, FF) {
  #集合の設定
  G <- Set()
  D <- Set()
  B <- Set()
  K <- Set()

  #要素の設定
  g <- Element(set = G)
  d <- Element(set = D)
  b <- Element(set = B)
  k <- Element(set = K)

  #Variable(パラメータ)の設定
  BR <- Variable(index = dprod(b, d))

  #Parameter(変数)の設定
  YR <- Parameter(X, index = dprod(g, d))
  FYR <- Parameter(fYr, index = dprod(g, d))
  Z <- Parameter(zr, index = dprod(g, b))
  Fbr <- Parameter(br, index = dprod(b, d))
  FF<- Parameter(FF, index = dprod(g, k))

  #Expressionの設定
  ZZ <- Expression(index = dprod(g, b))
  LR <- Expression(index = dprod(g, b))

  #式
  BR[b, d] ~ Fbr[b, d]
  LR[g, b] ~ FF[g, 1]*Prod((BR[b, d]^YR[g, d])/FYR[g, d], d)
}

```

```

ZZ[g, b] ~ Z[g, b] * log(LR[g, b])

#Objectiveの設定
like = Objective(type = "maximize")

#尤度関数
like ~ Sum(Sum(ZZ[g, b], b), g)

#制約式
Sum(BR[b, d], d) == 1.
BR[b, d] <= 1.
BR[b, d] >= 0.
}

##最小のBICを求めるための変数の用意
miter=0
BIC<-rep(0,miter)
listbd1<-list(0)
listbs1<-list(0)
listbd2<-list(0)
listbs2<-list(0)
listbr<-list(0)
listr<-list(0)
listz<-list(0)
iter <- 1
miter=10
#今回は7×3モデル
b1=7
b2=3
module(nuopt, unload=T)
##推定部分
while(iter<=miter) {
  br=matrix(0, b1, C)
  bd1=matrix(0, b1, D)
  bs1=matrix(0, b1, D)
  bd2=matrix(0, b2, I)
  bs2=matrix(0, b2, I)

  #br初期値設定
  BBR=matrix(runif(C*b1), b1, C) #brの準備
  br<- BBR/apply(BBR, 1, sum) #D×b #θ

  #bd1・bs1初期値設定
  for(i in 1:D) {
    bd1[, i]=matrix(mean(Yr1[, i]), b1, 1, byrow=T)
  }
  bs1=matrix(0, b1, D)
  for(j in 1:b1) {
    for(d in 1:D) {
      bs1[j, d]=var(Yr1[, d])
    }
  }
}

```

```

}

#bd2・bd2初期値設定
for(i in 1:l){
  bd2[,i]=matrix(mean(Yd1[,i]),b2,1,byrow=T)
}
bs2=matrix(0,b2,l)
for(k in 1:b2){
  for(i in 1:l){
    bs2[k,i]=var(Yd1[,i])
  }
}

#乱数を用いて、各セグメントの重み付け
J=matrix(runif(b1,0.8,1.2),1)
for(j in 1:b1){
  bd1[,j]<-bd1[,j]*J[j]
  bs1[,j]<-bs1[,j]*J[j]
}
K=matrix(runif(b2,0.8,1.2),1)
for(k in 1:b2){
  bd2[k,]<-bd2[k,]*K[k]
  bs2[k,]<-bs2[k,]*K[k]
}

#所属確率φjkの初期値
r<-matrix(1/(b1*b2),b1,b2)
LL1<-o11(list(bd1,bs1,bd2,bs2,br,r)) #完全情報による対数尤度
z<-calz(list(bd1,bs1,bd2,bs2,br,r)) #潜在変数z
diff<-100 #EMアルゴリズムの尤度の差
print(LL1) #尤度を表示

#EMアルゴリズムによる推定
while(diff>0.001){ #尤度の差が十分に小さくなるまで繰り返す
  zr=matrix(0,G,b1) #第1セグメント基盤のz
  zd=matrix(0,G,b2) #第2セグメント基盤のz
  zr[,1]=z[,1]+z[,2]+z[,3]
  zr[,2]=z[,4]+z[,5]+z[,6]
  zr[,3]=z[,7]+z[,8]+z[,9]
  zr[,4]=z[,10]+z[,11]+z[,12]
  zr[,5]=z[,13]+z[,14]+z[,15]
  zr[,6]=z[,16]+z[,17]+z[,18]
  zr[,7]=z[,19]+z[,20]+z[,21]
  zd[,1]=z[,1]+z[,4]+z[,7]+z[,10]+z[,13]+z[,16]+z[,19]
  zd[,2]=z[,2]+z[,5]+z[,8]+z[,11]+z[,14]+z[,17]+z[,20]
  zd[,3]=z[,3]+z[,6]+z[,9]+z[,12]+z[,15]+z[,18]+z[,21]

  #bd1・bs1更新
  for(s in 1:b1){
    for(i in 1:D){
      bd1[s,i]=sum(zr[,s]*Yr1[,i])/sum(zr[,s])
      bs1[s,i]=sum(zr[,s]*(Yr1[,i]-bd1[s,i])^2)/sum(zr[,s])
    }
  }
}

```

```

    }
  }
  #bd2(β 推定)
  for(s in 1:b2) {
    for(i in 1:l) {
      bd2[s, i]=sum(zd[, s]*Yd1[, i])/sum(zd[, s])
    }
  }

  #bs2(σ 推定)
  for(s in 1:b2) {
    for(i in 1:l) {
      bs2[s, i]=sum(zd[, s]*(Yd1[, i]-bd2[s, i])^2)/sum(zd[, s])
    }
  }

  fYr <-factorial(X)#NUOPT用
  FF <-matrix(factorial(apply(X, 1, sum)), G, 1)
  module(nuopt)
  rslt.problem = System(model=likelyhood, X, zr, fYr, br, FF)
  rslt.solution = solve(rslt.problem)
  br<-matrix(rslt.solution$variables$BR$current, b1, C)
  module(nuopt, unload=T)
  ##rの推定 (φの計算)
  r<-matrix(apply(z, 2, sum)/G, b1, b2, byrow=T) #φ 推定
  BICC=-2*LL1+log(G)*((2*(D+C)*b1)+(2*l*b2)+(b1*b2-1))
  print(r)
  print("BIC")
  print(BICC)
  z<-calz(list(bd1, bs1, bd2, bs2, br, r))
  LL<-oll(list(bd1, bs1, bd2, bs2, br, r))
  diff<-LL-LL1
  print("diff")
  print(diff)
  LL1<-LL
}

BIC[iter]<- -2*LL1+log(G)*((2*(D+C)*b1)+(2*l*b2)+(b1*b2-1))
listbd1[[iter]]<-bd1
listbs1[[iter]]<-bs1
listbr[[iter]]<-br
listr[[iter]]<-r
listz[[iter]]<-z
iter<-iter+1
print(iter)
}

```

##最小のBICを求めパラメータを表示

```

itern<-which.min(BIC)
BIC[itern]
listbd1[[itern]]
listbs1[[itern]]
listbd2[[itern]]

```

```
listbs2[[itern]]  
listbr[[itern]]  
listr[[itern]]  
listz[[itern]]
```